

PROPOSER'S QUESTIONNAIRE

PART A.1

(TO BE COMPLETED BY SOLE PROPRIETORSHIP / SMALL BUSINESS / TRUST)

Completion of this Proposer's Questionnaire is necessary to provide County staff with sufficient information about the Proposer to make a considered recommendation to the Director of Airports.

A Ground Lease Agreement at _____ Airport in _____, California, shall not be considered until all the information requested in this Questionnaire is received. Statements must be complete and accurate. Omission, inaccuracy, or misstatement shall be cause for rejection.

Name of Proposer exactly as it will appear on the Lease: 1.		
Full Name and other Names or Aliases of Proposer: 2.		
Telephone: 3.		
Business Address: 4.		
Business Phone: 5.	Business Fax: 6.	
Residence Address: 7.	How Long: 8.	
Present Position or Title: 9.		

PROPOSER'S QUESTIONNAIRE
PART A.2
(TO BE COMPLETED BY LIMITED LIABILITY COMPANY - LLC)

Completion of this Proposer's Questionnaire is necessary to provide County staff with sufficient information about the Proposer to make a considered recommendation to the Director of Airports. **A Questionnaire must be provided for each member of the LLC.**

A Ground Lease Agreement at _____ Airport in _____, California, shall not be considered until all the information requested in this Questionnaire is received. Statements must be complete and accurate. Omission, inaccuracy, or misstatement shall be cause for rejection.

Name of LLC exactly as it will appear on the Lease: 1.		
Full Name and other Names or Aliases of Member: 2.		
Telephone: 3.		
Business Address: 4.		
Business Phone: 5.	Business Fax: 6.	
Residence Address: 7.	How Long: 8.	
Present Position or Title: 9.		

LIMITED LIABILITY COMPANY STATEMENT

1. State of Filing: _____
2. Date of Filing with Secretary of State: _____
Enclose copy of filing and any operating agreement or supporting documentation.
3. Has the LLC transacted business in the County of San Diego, California?

Yes () No () If yes, state most recent date: _____
4. Name, address and title(s) of the manager(s), if any:

<u>Name</u>	<u>Address</u>	<u>Title(s)</u>

5. Name, address and share of each member:

[illegible]

PROPOSER'S QUESTIONNAIRE
PART A.3
(TO BE COMPLETED BY CORPORATION)

Completion of this Proposer's Questionnaire is necessary to provide County staff with sufficient information about the Proposer to make a considered recommendation to the Director of Airports. **A Questionnaire must be provided for each corporate officer (President, Vice-President, Secretary, Treasurer) and for each Director holding 10% or more of the issued stock.**

A Ground Lease Agreement at _____ Airport in _____, California, shall not be considered until all the information requested in this Questionnaire is received. Statements must be complete and accurate. Omission, inaccuracy, or misstatement shall be cause for rejection.

Name of Corporation exactly as it will appear on the Lease: 1.		
Full Name and other Names or Aliases of Officer () and/or Director (): 2.		
Telephone: 3.		
Business Address: 4.		
Business Phone: 5.	Business Fax: 6.	
Residence Address: 7.	How Long: 8.	
Present Position or Title: 9.		

CORPORATION STATEMENT

1. State of incorporation: _____
2. Date of incorporation: _____
3. Is the corporation authorized to do business in the State of California?
Yes () No () If yes, as of what date: _____
4. The corporation is held: Publicly () Privately ()
5. If publicly held, how and where is the stock traded? _____

6. List the following:

		Authorized	Issued	Outstanding
(a)	No. of Voting Shares:	_____	_____	_____
(b)	No. of Non-voting Shares:	_____	_____	_____
(c)	No. of Shareholders:	_____	_____	_____
(d)	Value per share of Common Stock:			
	Par \$	_____		
	Book \$	_____		
	Market \$	_____	As of	/ /

7. Name, address and share of each member:

[illegible]

REFERENCES
PART B
(TO BE COMPLETED BY ALL PROPOSERS)

List four persons or firms with whom the Proposer has conducted business transactions during the past three years. At least two of the references named are to have knowledge of the Proposer's debt payment history. At least one reference must be a bank or lending institution with whom the Proposer is presently conducting business.

REFERENCE NO. 1

Name: _____ Telephone: _____

Firm: _____

Title: _____

Address: _____

Nature and magnitude of purchase, sale, loan, business association, etc.:

REFERENCE NO. 2

Name: _____ Telephone: _____

Firm: _____

Title: _____

Address: _____

Nature and magnitude of purchase, sale, loan, business association, etc.:

REFERENCE NO. 3

Name: _____ Telephone: _____

Firm: _____

Title: _____

Address: _____

Nature and magnitude of purchase, sale, loan, business association, etc.:

REFERENCE NO. 4

Name: _____ Telephone: _____

Firm: _____

Title: _____

Address: _____

Nature and magnitude of purchase, sale, loan, business association, etc.:

(TO BE COMPLETED BY ALL PROPOSERS)

Attach a complete report, prepared in accordance with good accounting practice, reflecting the Proposer's current financial condition. The report must include a balance sheet and income statement. The Proposer must be prepared to substantiate all information shown.

[illegible]

Development at the County's Airport, to which this proposal relates, shall be financed in the following manner:

[illegible]

METHOD OF OPERATION AND EXPERIENCE STATEMENT
PART D
(TO BE COMPLETED BY ALL PROPOSERS)

PROPOSED METHOD OF OPERATION (DESCRIBE)

[illegible]

EXPERIENCE STATEMENT

Enumerate in detail the duration and extent of the Proposer's business experience with special emphasis upon experience with business of the type to which this proposal relates. Also enumerate in detail the pertinent experience of the persons who will be directly involved in design, development, operation and management of the business to which this proposal relates.

[illegible]

OTHER DATA AND ACKNOWLEDGEMENT
PART E
(TO BE COMPLETED BY ALL PROPOSERS)

OTHER INFORMATION

Please provide any other information, which the Proposer feels will be helpful in evaluating the Proposer's ability to successfully design, develop and operate facilities at the County Airport to which this proposal relates.

The Proposer certifies that the above information is true and correct and is prepared to substantiate all information provided in this Questionnaire, if necessary.

Date: _____

Signed: _____

Title: _____